



ZAVENGLLOBAL

Meetings & Incentives

Services Menu



We save clients 20% or more compared to other full service event planning companies.

Compare Our Services & Save

We provide clients with world-class services without charging the industry standard mark-up.

How? We, like other accredited travel providers, receive commissions, rebates and points from hotels, airlines, cruise companies, and other suppliers.

These commissions pay for our efforts and expertise so you and the client don't have to.

Services	Zaven Global	Industry Standard
Destination Sourcing Contract Negotiation	Complimentary	Complimentary
Site-Visit/Inspection	Complimentary	Per Diem + Expenses
DMC Logistics: Ground Transportation Excursions Special Events	Complimentary	15% Markup
Discounted Airfare: Delta, United, American	Complimentary	Market Rate + 15% Markup or \$50-100 per ticket fee
Event Website	Complimentary	Market Rate + 15% Markup
Gifting and Swag	Complimentary	Market Rate + 15% Markup
Registration Customer Support Event Trip Directors / Support Staff	Complimentary	\$60-100 per attendee (registration) + Market Rate (trip directors) + 15% Markup

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We don't believe in charging a mark-up when we are paid fairly for doing a job well done...

- Rob Bezdjian - President Zaven Global

We Work With the Same Amazing Talent You're Used To

Just like your current provider we work with the same great airlines, hotels, resorts, cruise lines and tour operators to make your event sparkle.

It's not a secret all accredited travel agencies and event planners work with the best global providers.

Here are a few of our most used partners:



A Real Life Example : 350 participants January 2023

Our client, a rapidly growing technology company hosted 350 attendees at the Hard Rock Riviera Maya January 2023.

The client has a limited budget and with this being their first corporate retreat they needed guidance and we were happy to get them the best pricing, airline discounts, and on the ground support for their event... and two free trip directors for their event.

Client is saving over 25% versus competitors.

Rooms:

We secured our client double occupancy rooms for 3-nights for \$390 per night \$1,170 or \$392 less than the standard online rate.

This represents a 25 percent discount with no extra charge for private check in, a four hour main event and a two hour welcome reception.

All food and beverage, setup and breakdown is included in the rate.

Thu, Jan 5, 2023 - Sun, Jan 8, 2023	
2 Adults	
DELUXE GOLD:	\$1,561.91
<u>Deluxe Gold - Double Beds</u>	
<u>RAVING FAN Flexible Rate</u>	
3 Nights ^	
Jan 5, 2023	\$524.17
Jan 6, 2023	\$518.87
Jan 7, 2023	\$518.87
Edit Remove	
+ Add a Room	
Total:	\$1,561.91



Airfare:

We worked with the airlines and provided the client discount codes for American, Delta, and United. For every \$100 saved per airline ticket over \$35,000 is saved for the client. Don't believe us see below:

Before Discount Code:

Thu, Jan 5, 2023		Main	Comfort+	First
Round trip price includes taxes and fees. Baggage fee may apply. Services and amenities may vary or change.				
FASTER WI-FI				
DL1933	4h 39m	Main (L) From	Comfort+® (W) From	First (I) From
8:10am	→			
2:49pm				
SLC	Nonstop			
	CUN			
Details	Seats			
		\$1,129 Round Trip	\$1,417 Round Trip	\$2,353 Round Trip

After Discount Code:

Thu, Jan 5, 2023		Main	Comfort+	First
Round trip price includes taxes and fees. Baggage fee may apply. Services and amenities may vary or change.				
FASTER WI-FI				
DL1933	4h 39m	Main (L) From	Comfort+® (W) From	First (I) From
8:10am	→			
2:49pm				
SLC	Nonstop			
	CUN			
Details	Seats			
		\$668 Round Trip Event Code Applied	\$1,359 Round Trip Event Code Applied	\$2,187 Round Trip Event Code Applied

All Star Staff & Global Recognition

If you would like to learn more about our award winning team or company please visit our website at www.zavenglobal.com